

WBIA Consignors:

Your WBIA Board of Directors continues to strive to make our annual sale even better. Our goal is to have happy consignors and satisfied bull buyers. **With that goal in mind, we are requiring genomic testing for all breeds where testing is available. We ask that you draw the blood at home before delivering them to the test station.** Now, buyers will have guaranteed parentage, no known genetic defects, and the most accurate EPDs available. Our buyers have utilized EPDs extensively since most of them are prioritizing calving ease, especially on heifers.

The following table illustrates the necessity of consigning bulls that the buyers are searching for:

2017 WBIA Angus Bull Test Sale
Averages for high, medium, low, and no sale bulls

	#	# DNA tested (%)	CED EPD	\$B	DOB	Index
High (\$3500 and over)	13	12 (92%)	10.1	140.2	2/24/16	106.8
Medium (\$2600-\$3400)	13	10 (78%)	7.3	141.8	3/2/16	106.4
Low (\$2300-\$2500)	18	13 (72%)	4.4	125.1	3/12/16	104.5
No Sale	10	3 (30%)	2.2	114.0	2/19/16	104.6

We have emphasized performance traits since the test station's inception, and rightfully we still do. Bulls that are not structurally correct or have physical defects don't sell well.

Our suggestion is to get your potential consignments registered and DNA tested early so you can use their EPDs to help determine which bulls best represent you and your breeding program.

The bottom line is analyze your bulls critically because very good bulls with very good numbers sell very well.

In addition to genomic testing, please remember to do the blood work at home for the genomic testing and put an 840 RFID tag in your bulls! If you don't, we will, but prefer that you do it. We will be identifying the bulls as they come through the scale, electronically this year.

Here's to a great test this year!!!

2017-2018 WI Central Bull Test Program

Sponsored by

The WI Beef Improvement Association

Location: University of Wisconsin Pioneer Farm, Platteville, WI

Website: <http://wisconsinbeef.com/home.html>

Purpose: Providing a means for consignors and buyers to get together to evaluate differences among bulls in performance traits when they are fed under practical conditions in a standard, uniform environment by an impartial party. Open to all registered bulls meeting all requirements.

Rules

Requirements for Entry:

1. Consignor must be a member of the Wisconsin Beef Improvement Association (WBIA) requiring a \$20 annual membership fee.
2. Bulls must be born between **January 1, 2017 & April 15, 2017**.
3. Bulls must originate from a herd which has been performance tested under their respective breed's official performance test program. **WBIA would prefer to have registration numbers at time of delivery. Performance data will be recorded but not reported until receipt of registration numbers and weaning weights. Weaning weights and bull registration numbers must be submitted to WBIA and the registering association no later than 1/15/18. If not, bulls will be disqualified from selling.**
4. Bulls must weigh a minimum of 2.5 lbs/day of age at the time of delivery to the test station (a 5% shrink will be allowed).
5. **Bulls must be weaned & vaccinated by October 7, 2017.**
6. **Bulls with evidence of eye injury or lameness or other soundness issues will not be accepted.**
7. **All bulls will be genomic tested, where genomic testing is available for that respective breed.** (Please make provisions to draw the blood at home and not at the test station.)

Health Requirements:

1. In order to strive to improve the overall health of the animals being delivered to Pioneer Farm and after consulting with our Veterinarian at Platteville, the board has made some adjustments to our delivery protocol. We are not telling you to use these specific products, but suggesting that you use these products or similar vaccines from other companies:
 - a. **Bovishield 5+L5 (modified-live IBR, BVD, PI3, BRSV, and Leptospirosis.**
 - b. **Ultrabac 7 with Somnus (Clostridium, and Haemophilus Somnus)**
 - c. **One Shot (Pasturella)**
 - d. **Bulls are required to have a negative BVD-PI test.**
2. Bulls originating from out-of-state are **subject to WI Interstate health requirements for the state from which they originate and in most instances will require a negative anaplasmosis test.**
3. All official state health papers & WBIA vaccination forms must accompany bulls to the station **without exception.**

4. Bulls with evidence of warts & ringworm are strongly discouraged from being nominated.
5. On arrival at the station, each bull will be dewormed and given an 840 RFID Tag, we would prefer that you do this at home, but if your bull does not have an RFID tag, it will be given one at time of delivery.
6. All bulls must be dehorned & well healed by delivery.
7. Additional vaccinations will be done on an as needed basis.

Procedures for Entry:

1. Complete and return the nomination form before September 22, 2017. A non-refundable nomination fee of \$50 per bull guarantees space for your bulls. (This fee will be credited to your test costs and will be refunded only if space is not available for your bulls).
2. At time of delivery, an additional payment of **\$450** per bull must be paid to cover partial feed costs and yardage expenses, or the bulls will not be accepted.
3. If a consignor chooses not to serve on the WBIA Board of Directors when invited, a surcharge of \$50/bull will be assessed for all bulls over seven.
4. Bulls will be officially processed & accepted between 9 am and 1 pm November 6, 2017. Delivery at any other time can be done **ONLY** with prior approval of the station test manager. If unusual circumstances should arise on delivery day, please contact the test manager (Alicia), 608/342-1850.

Liability:

1. Professional veterinary service will be obtained when necessary, but neither the WBIA Board nor its officers nor its designated veterinarians, nor members of beef breed associations, nor the University of WI can be held liable in case of loss by fire, theft, injury, sickness or death of animals.
2. **Insurance is the owner's responsibility for his/her animals while at the station.**

Test Costs:

Cost will be a maximum of \$175/bull for test management, yardage & facilities. Feed cost will be calculated on the average feed cost per pen. Bedding & other overhead costs will be applied equally to each bull. Veterinary costs of each bull requiring treatment will be the consignor's responsibility. The balance of un-prepaid costs will be deducted from sale receipts. Consignors of bulls not eligible for the sale or whose test costs exceed receipts must pay all costs before the bulls can be released

Sale Costs:

Sale costs will be divided among the bulls eligible for sale. WBIA will deduct a sale fee of 3% for each bull offered for sale or \$15 for each cataloged bull not selling. If a bull is considered a no sale, the sale fee is 3% of the agreed upon floor price. Bulls sold on a percentage basis will be charged sale expense as though the bull sold at full interest.

Sale Requirements:

1. The growth index will determine the bulls that qualify for the sale. The growth index will be weighted **60%(ADG Ratio)+20%(365-Day Ratio)+20%(WDA Ratio).**

2. All bulls eligible for sale must be offered for sale, at least in part. Buy backs are considered a sale and will be charged a sale fee.
3. Bulls having a scrotal circumference of less than 33 cm or failing a breeding soundness exam will not qualify for the sale.
4. Any bull that, in the opinion of the WBIA Board, appears to be structurally or reproductively unsound, or has an undesirable disposition, will not be allowed to sell.
5. Only bulls eligible for the sale will be freeze branded with the WBIA Brand.
6. Sale order will be determined by the WBIA Board.
7. Sale prices of bulls sold on a percentage basis will be announced as "a ___% interest for \$___.
8. All sale bulls must have their official registration papers.

Priority Plan for Accepting Nominations:

1. This plan will apply only when nominations exceed space at the test station. The WBIA Board will be the final authority for determining acceptance of bulls into the test.
2. WBIA will use EPD's as a screening tool to determine which bulls will be accepted for this year's test. WBIA reserves the right to limit the number of bulls accepted per consignor.

Other:

1. WBIA Board will establish a UNIFORM floor price prior to the sale.
2. Entry Deadline is September 22, 2017. Entries must be received on the official nomination form by that date.
3. No consignors may remove a bull from the test without WBIA Board approval.
4. The WBIA Board reserves the right to require a consignor to remove a bull from the station because of health, disposition, lack of identification, or if, in the opinion of the WBIA Board, the bull appears to be misrepresented.
5. Any bull not qualifying for the sale must be removed from the station by March 24, 2018. Consignors will pay an additional \$10/head/day penalty for any bulls not removed by that day.
6. All announcements at the sale will come only from the auctioneer's box.
7. Breeds &/or percentage bulls represented by less than 5 animals will be ratioed against the test average.
8. Sale bulls will be sold at the University of Wisconsin-Platteville, Pioneer Farm, Platteville, WI.
9. All bulls will be measured by ultra sound for carcass traits by a BIF Certified Technician.
10. All bulls will be guaranteed breeders if properly managed. In the event of a non-breeder, WBIA must be notified within 6 months of the sale date. WBIA will work with buyers, sellers and other WBIA members to resolve issues of non-breeder bulls. WBIA WILL NOT guarantee abused or neglected bulls.
11. WBIA board will determine the number of bulls eligible for sale.
12. Bulls will only be accepted from consignors who agree to abide by the rules and conditions of this test.

WBIA is not responsible for any inadvertent errors and/or omissions. Breeders are responsible for getting all information & comments to WBIA timely.

Test Schedule	
Test Length = 100 Days	
Birthdates:	January 1 to April 15, 2017
Nominations Due:	September 22, 2017
Weaned & Vaccinated by:	October 7, 2017
Delivered to Station:	November 6, 2017
Start of Test:	Dec 4 & Dec 5, 2017
Weigh Dates:	
35 Days	January 8, 2018
65 Days	February 7, 2018
Test End	March 14 & 15, 2018
Sale Day	April 7, 2018

Ration: Approved by the WBIA Board.

2017-2018 WBIA Central Bull Test Nomination

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Breed	Bull ID	Tattoo	Birth Date	Birth Weight	% Pure Bred		Color	Age		Name	Registration Number
					P.H. or S	Of Dam		ET			
										Bull:	
										Sire:	
										Dam:	
										Bull:	
										Sire:	
										Dam:	
										Bull:	
										Sire:	
										Dam:	
										Bull:	
										Sire:	
										Dam:	

undersigned, have read and agreed to abide by the rules of the 2017-2018 Central Bull Test Program. Amount Due for Nominations at \$50.00/Bull \$ _____

_____ Plus 2017-2018 Membership Dues \$ 20.00

(Signature)

Farm Name: _____

Name: _____

Address: _____

_____ Premise ID: _____

Phone: _____ Email Address: _____

WBIA
 P.O. Box 955
 New Glarus, WI 53574

Nominations are due by September
 22, 2017

For further information, call John Freitag at 800-297-5747